RESERVE STUDY UPDATE

THE GAYLE
516 East Thomas Street
Seattle, Washington
Number of Units: 14

February 27, 2012



Prepared By
David Bach & Associates, LLC
12835 Bel-Red Road, Suite 327
Bellevue, Washington 98005

Phone: (425) 679-6651 Email: dbach@bachassociates.com

Executive Summary

Introduction
Description of Property
Methodology
Assumptions & Considerations
Reserve Study Terms
Disclosure

Component List Annual Expenditures Funding Plan Summaries

Starting Fund Balance Distribution AICPA Report Graph – Ideal vs. Cash Flow Balances Graph - Expenditures

Component Inventory Worksheets / Photographs

Executive Summary

Executive Summary *February 27, 2012*

Proper Name of Association: The Gayle Condominium Association

Physical Location: 516 East Thomas Street, Seattle, WA

Nonprofit – Date of Incorporation: 5/21/2010

Number of Buildings: 1 Number of Units: 14

Year of Construction: 1912 / Condominium Conversion 1978

2012 Starting Reserve Balance: \$16,403

Current Monthly Reserve Contribution: \$521.70

A \$5,200 special assessment was due February 1, 2012, No other special assessments are currently planned for 2012.

| | CURRENT 2012 CONTRIBUTION |
|-----------------|--|
| \$65.21 | Average Monthly per Unit (based on 14 units) |
| <u>\$782.57</u> | Average Annual per Unit (based on 14 units) |
| <u>\$913.00</u> | Association Monthly |
| \$10,956.00 | Association Annual |
| | • |

Based on funding requirements for the future repair and/or replacement of common area components, the Fully Funded, or "Ideal Balance," of the Reserve Fund for the beginning of year 2012 is \$115,705. The actual starting balance is \$16,403, which is 14% of the ideal. No reserve expenditures are currently scheduled or anticipated for 2012. Interior hall and stair carpet and painting; intercom repair; and plumbing piping and boiler work are currently scheduled for 2013 at an estimated cost of \$26,952.

With a 2012 starting balance of \$16,403 and an annual contribution of \$10,956, the reserve account may be depleted by 2019 increasing the risk of supplementing repairs and replacements through ongoing special assessments.

In January 2012, the Washington State Legislature enacted changes to RCW 64.34.380 requiring a reserve study to include:

1. A contribution rate for a fully funded plan to achieve 100% fully funded reserves by the end of the thirty year study period

FULLY FUNDED CONTRIBUTION RATE with a 1% annual rate increase

| \$122.02 | Average monthly per unit |
|-------------|---------------------------|
| \$1,464.29 | Average annually per unit |
| \$1,708.33 | Association monthly |
| \$20,500.00 | Association annual |

2. A baseline funding plan to maintain the reserve balance above zero throughout the thirty year study plan without special assessments

BASELINE FUNDING PLAN

| Average monthly per unit |
|---------------------------|
| Average annually per unit |
| Association monthly |
| Association annual |
| |

3. A contribution rate recommended by a reserve study professional

RECOMMENDED CONTRIBUTION RATE

| \$130.84 | Average monthly per unit |
|-------------|---------------------------|
| \$1,570.07 | Average annually per unit |
| \$1,831.75 | Association monthly |
| \$21,981.00 | Association annual |

RECOMMENDATION:

Contribute \$21,981 to Reserves annually, through the study term. The recommended increase will provide for a fair and stable contribution, insure that adequate funds are available as needed, and reduce the risk of special assessments.

Introduction
Description of Property
Methodology
Assumptions & Clarifications
Reserve Study Terms

INTRODUCTION

The Community Associations Institute, CAI, a non-profit association created in 1973 to educate and represent the nation's growing number of community associations, condominium associations, homeowner associations and cooperatives, defines a reserve study as a combination of:

- (1) The information about the physical status and the repair/replacement cost of the major common area components the association is obligated to maintain (Physical Analysis), and
- (2) The evaluation and analysis of the association's Reserve balance, income, and expenses (Financial Analysis)

In June 2008, the Washington State Legislature enacted RCW 64.34.380, requiring all condominium associations have reserve studies prepared and establish reserve accounts. Specifically, this law:

- Encourages associations to establish a reserve account with a financial institution to fund major maintenance, repair, and replacement of common elements, including limited common elements that will require major maintenance, repair, or replacement within thirty years. If the association establishes a reserve account, the account must be in the name of the association. The board of directors is responsible for administering the reserve account.
- Provides that associations shall prepare and update a reserve study. The
 initial reserve study must be based upon a visual site inspection conducted
 by a reserve study professional.
- Provides that associations shall update the reserve study annually. At least every three years, an updated reserve study must be prepared and based upon a visual site inspection conducted by a reserve study professional.

There are three levels of Reserve Funding Analysis and Plans available:

LEVEL 1: FULL RESERVE STUDY FUNDING ANALYSIS & PLAN

A Reserve Study in which the following five Reserve Study tasks are performed:

- Component Inventory
- Condition Assessment (based on visual site observations)
- Life and Valuation Estimates
- Funding Status
- Funding Plan

LEVEL 2: UPDATE WITH VISUAL SITE INSPECTION

A Reserve Study update in which the following five Reserve Study tasks are performed:

- Component Inventory (verification only, no quantification)
- Condition Assessment (based on visual site observations)
- Life and Valuation Estimates
- Funding Status
- Funding Plan

LEVEL 3: UPDATE WITH NO VISUAL SITE INSPECTION

A Reserve Study update with no site visual observations in which the following three Reserve Study tasks are performed:

- Life and Valuation Estimates
- Funding Status
- Funding Plan

This **LEVEL 3: UPDATE WITH NO VISUAL SITE INSPECTION** was conducted at the request of the Association's Board of Directors The Gayle Condominium Association, Seattle, Washington. The Association's Board of Directors has a fiduciary responsibility to maintain the community in a good state of repair and to protect the Association from financial hardship. A long range-plan should be initiated to provide adequate funding for maintenance repairs and/or replacements of common area components. This reserve analysis will help the Association:

- Comply with RCW 64.34.380.
- Ensure adequate funds are available for future major repair and replacements.
- Maintain the community in a good state of repair.
- Reduce special assessments or borrowing.
- Protect property value and enhance your ability to obtain loans or sell.
- Establish a fair contribution for current and future owners.
- Comply with the American Institute of Certified Public Accountants (AICPA) disclosure requirements for reserves.

GENERAL DESCRIPTION OF PROPERTY

The following description is general in nature. A detailed description of the property is not included as a part of this report. The Gayle is a small common interest development that was originally built as an apartment building in 1912 and converted to a condominium in 1978. The property is located at 516 East Thomas Street, Seattle, Washington. A single, four-story building houses a total of fourteen individual residences. Exterior finishes include brick cladding, wood framed windows, and torch down asphalt composition roof.

METHODOLOGY

This Reserve Study was prepared with the assistance of a Reserve Study Professional. In preparation for this Reserve Study, a review was made of:

- 2011 / 2012 financial information provided by Board of Directors
- Additional reserve expenditure information provided by the Board

The actual and projected Reserve Balance totals presented in the study are based upon information provided and was not audited.

No onsite visit was made or inspection of common elements performed in preparation of this Level III Reserve Study Update. Any component with a remaining useful life of over thirty years, or a replacement cost of less than \$300.00, was not included in the study.

Adjusted Useful Life, Remaining Useful Life, and Current Replacement Cost of each component appropriate for reserve funding were established using information entered into a Commercial Cost & Useful Life Database. The data is based upon industry standards, manufacturer's specifications, and/or the actual repair and replacement costs to similar residential and commercial properties. Costs of repairing or replacing components can vary greatly depending on current labor costs, material costs, and the conditions of the component. Wherever possible, actual quotes from local contractors were used as a comparison.

In addition, the following information was compiled. The information was used to assist in developing the parameters for Reserve Study calculations:

- Thirty year analysis to be covered in the study.
- A Reserve Component list, including roofing, painting, paving, decks, siding, plumbing, windows, and any other reserve component that would cost more than one percent of the annual budget for major maintenance, repair, or replacement; quantities and estimates for the Useful Life of each Reserve Component, Remaining Useful Life of each

Reserve Component, and Current Repair and Replacement Cost for each Component.

- The association's Current Reserve Balance.
- Current rate of investment on Reserve Fund.
- The Percentage of the Fully Funded Balance that the Reserve Account is funded.
- Special Assessments already implemented or planned.
- Tax rate applied to interest or dividends earned on the invested reserve funds.
- Interest and Inflation assumptions.
- Current Reserve Account Contribution Rate.
- Recommended reserve account contribution rate the association can reasonably adopt, a contribution rate for a full funding plan to achieve one hundred percent fully funded reserves by the end of the thirtyyear study period, a baseline funding plan to maintain the reserve balance above zero throughout the thirty-year study period without special assessments, and David Bach & Associates recommended reserve account contribution rate.
- Projected Reserve Account Balance for thirty years and a funding plan to pay for projected costs from those reserves without reliance on future unplanned Special Assessments.
- Date of Fiscal Year End (FYE).

The year 2012 Starting Reserve Balance was provided by the Board of Diretors and not audited.

Current and projected inflation rates for construction costs were based on average inflation rates over the past twenty year period.

This information, including data from the component inventory, was then entered into a Reserve Study Funding Plan computer program. The program calculates the necessary monthly and annual reserve contribution, projected annual expenditures for repair and replacement of identified components, percent funded, and reserve account balances for the analysis period.

All applicable spreadsheets, expenditure graph, and funding charts were developed. In addition, Supplementary Information on Future Major Repairs and Replacement, (AICPA) accountant's summary report was prepared.

ASSUMPTION & CONSIDERATIONS

Assumptions were made based on the following information used to develop the parameters for the Reserve Study calculations:

| Number of analysis years to be covered in the study: | 30 |
|---|----------|
| Number of Units: | 14 |
| Year 2012 Starting Reserve Balance: | \$16,403 |
| Current rate of investment on reserve fund: | 0.00% |
| Tax rate applied to interest or dividends earned on the invested funds: | 0% |
| Current and projected inflation rate for construction costs: | 3% |
| Contribution increase the Association can reasonably adopt: | |

No relationship exists between David Bach & Associates, LLC and the client which could result in a conflict of interest.

Every reasonable effort has been made to insure that the data obtained in this report is based on accurate information. The nature of this study requires assumptions be made about future events which may or may not occur as predicted. The study must be viewed in light of circumstances existing at the actual time of the study. In addition, the cost of repairing or replacing components can vary greatly depending on current labor costs, material costs, and the conditions of the component. This Reserve Study Funding Plan is a **budgeting tool to be used for general planning purposes only**. As the component nears the end of its useful life, estimates from qualified contractors should be obtained.

In conclusion, this study should be regarded as a guideline for developing sound business decisions to insure that adequate funds will be accumulated in anticipation of major repair and/or replacement projects. It is recommended that you review your reserve plan on an annual basis and make adjustments as necessary.

DISCLOSURE PER RCW 64.34.382(3):

This reserve study should be reviewed carefully. It may not include all common and limited common element components that will require major maintenance, repair, or replacement in future years, and may not include regular contributions to a reserve account for the cost of such maintenance, repair, or replacement. The failure to include a component in a reserve study, or to provide contributions to a reserve account for a component, may, under some circumstances, require you to pay on demand as a special assessment your share of common expenses for the cost of major maintenance, repair, or replacement of a reserve component.

David Bach & Associates, LLC has earned the Community Association Institute's **Reserve Specialist Designation**, the only national credential for community association reserve study providers. The **RS** designation is awarded to experienced, qualified professionals who help condominium, co-operative, and homeowner associations plan for long-term repair and replacement of major components. The Reserve Specialist Designation Review Board recognizes David Bach's professionalism and dedication to the highest standard of reserve study preparation. **RS** designees must adhere to CAI's Professional Reserve Specialist Code of Ethics. David Bach is also an Honored Member in good standing with the Association of Professional Reserve Analysts.

RESERVE STUDY TERMS

ACCUMULATED RESERVE BALANCE:

The anticipated reserve balance on the first day of the fiscal year for which the report has been prepared.

ALLOCATION (Net Monthly)

The sum of the monthly contribution and interest

contribution figures.

ANNUAL CONTRIBUTION INCREASE:

The percentage rate at which the association will increase its contribution to reserves at the end of each year until the year in which the item is replaced.

BASELINE FUNDING PLAN:

Establishing a reserve funding goal of maintaining a reserve account balance above zero dollars throughout the thirty-year study period described under RCW 64.34.380.

CASH FLOW FUNDING PLAN SUMMARY:

An alternative funding method (vs. the one proposed from the funding plan computation). In general, it examines and projects the reserving needs (ie., contributions and expenditures) over many years, combining funds from all components, in order to establish a stable annual contribution. The advantage of performing a cash flow analysis is that it allows you to customize your funding plan and it usually generates a lower starting contribution. However, you must monitor your reserve balance as it may drop to a very low level. Your risk of being under funded generally increases when using this type of funding computation.

CONTRIBUTION RATE:

The amount contributed to the reserve account so that the association will have cash reserves to pay major maintenance, repair, or replacement costs without the need of a special assessment.

CURRENT RESRVE FUNDS:

The amount currently held in reserve for repair and replacement of components, with funds being allocated to projects with the shortest remaining useful life first.

EFFECTIVE AGE:

The difference between the estimated useful life and remaining useful life.

EXPENDITURES:

Disbursement of reserve funds for repair or replacement of reserve study identified components.

FISCAL YEAR ENDING (FYE):

The Budgetary year for which the report is prepared. For Associations with fiscal years ending December 31st, the monthly contribution figures indicated are for the twelve-month period beginning 1/1/XX and ending 12/31/XX.

FULL FUNDING PLAN:

Setting a reserve funding goal of achieving one hundred percent fully funded reserves by the end of the thirty-year study period described under RCW 64.34.380, in which the reserve account balance equals the sum of the deteriorated portion of all reserve components.

FULLY FUNDED BALANCE:

The current value of the deteriorated portion, not the total replacement value, of all the reserve components. The fully funded balance for each reserve component is calculated by multiplying the current replacement cost of that reserve component by its effective age, then dividing the result by that reserve component's useful life. The sum total of all reserve components' fully funded balance is the association's fully funded balance.

IDEAL BALANCE:

The basis to any reserve funding plan first starts with computing the ideal balance. The ideal balance is the benchmark against which the standard or cash flow calculations can be compared. The formula for the ideal balance is:

Ideal Balance = (Current Age / Useful Life) x Current Cost

Inflation and interest are also calculated into the basic formula.

INFLATION:

Cost factors are adjusted for inflation at the rate defined in the Funding Plan Summary, compounded annually.

MONTHLY CONTRIBUTION:

The assessment for reserves required by the association each month.

PERCENT FUNDED: This ratio tells you how your reserve fund compares to

the ideal balance. For example, if the ideal balance is \$1,000 and your reserve fund has \$500, you are 50%

funded.

REMAINING USEFUL LIFE: The estimated time, in years, before a reserve

component will require major maintenance, repair, or

replacement to perform its intended function.

REPLACEMENT COST: The current cost of replacing, repairing, or restoring a

reserve component to its original functional condition.

RESERVE COMPONENTS: Common elements whose cost of maintenance, repair,

or replacement is infrequent, significant, and impractical to include in an annual budget.

RESERVE STUDY PROFESSIONAL: An independent person suitably qualified by knowledge,

skill, experience, training, or education to prepare a reserve study in accordance with RCW 64.34.380 and

64.34.382.

SIGNIFICANT ASSETS: The current total cost of major maintenance, repair, and

replacement of the reserve components is fifty percent

or more of the gross budget of the association,

excluding reserve account funds.

STARTING BALANCE FUNDS DISTRIBUTION: A listing of how the starting balance is distributed to

each reserve item. The first year's contribution for each

item is listed.

STRAIGHT LINE CALCULATIONS & FUNDING MODEL: The most conservative method for Reserve

Funding. It assures that the association will achieve and maintain an ideal level of reserves

for the analysis period.

TAXES LIABILITY: The estimated percentage of interest income which will

be set-aside for taxes.

USEFUL LIFE: The estimated time, between years, that major

maintenance, repair, or replacement is estimated to

occur.

Component List Annual Expenditures Funding Plan Summaries

21 items

| Worksheet February 27, 2012 | | | | | | S | Sorted Alphabetically | Aphabetically | ically |
|---|-------------|------|--------------------|----------------|------------------------|------------|-----------------------------|---------------|------------|
| | | | | | | | 777 | 7 | 777 |
| | S | Sub- | Number | | Total Year Useful Life | seful Life | YearLife | ife | One |
| Item Description | Group Group | dn | Of Items Item Type | Item Cost % | Item Cost Built | Life Adj | Life Adj Replace Left Time? | I H | ime? |
| Balcony/Landing/Railing Allowance | 75 | 0 | 1 Allowance | 10,300.000 100 | 10,300 2010 | 15 0 | 2025 | 13 | no |
| Boiler | 80 | 0 | 1 Allowance | 7,725.000 100 | 7,725 1978 | 35 0 | 2013 | - | 110 |
| Electrical Service & Wiring Allowance | 80 | 0 | 1 Allowance | 30,900.000 100 | 30,900 1918 | 99 1 | 2018 | 9 | 01 |
| Fire Extinguisher Cabinets | 70 | 0 | 1 Allowance | 824.000 100 | 824 1998 | 20 0 | 2018 | 9 | 110 |
| Flooring - Hallway Carpet | 70 | 0 | 100 Square Yard | 43.260 100 | 4,326 2003 | 8 2 | 2013 | 1 | 110 |
| Flooring - Stair Carpet | 70 | 0 | 35 Square Yard | 44.290 100 | 1,550 2003 | 8 2 | 2013 | - | 0U |
| Lighting - Emergency Backup & Exit | 50 | 0 | 1 Allowance | 1,236.000 100 | 1,236 2000 | 30 0 | 2030 | 18 | 011 |
| Lighting - Exterior Fixtures | 50 | 0 | 1 Allowance | 515.000 100 | 515 1998 | 22 0 | 2020 | ∞ | no |
| Lighting - Interior Common Fixtures | 20 | 0 | 1 Allowance | 1,390.500 100 | 1,391 2000 | 25 0 | 2025 | 13 | 100 |
| Mailboxes - Apartment Style, Wall Units | 100 | 0 | 1 Allowance | 772.500 100 | 773 1998 | 25 0 | 2023 | 11 | 110 |
| Paint - Exterior Entryway & Stairway | 30 | 0 | 1 Allowance | 2,369.000 100 | 2,369 2009 | 7 0 | 2016 | 4 | no |
| Paint - Exterior Wood Window Frames/Trim | 30 | 0 | · 1 Allowance | 8,755.000 100 | 8,755 2003 | 10 0 | 2013 | 1 | no |
| Paint - Exterior, Concrete Wall | 30 | 0 | 1 Allowance | 1,648.000 100 | 1,648 2004 | 10 0 | 2014 | 2 | 110 110 |
| Paint - Interior Common Areas | 30 | 0 | 1 Allowance | 9,270.000 100 | 9,270 2009 | 7 0 | 2016 | 4 | no |
| Plumbing - Hot Water Tank | 80 | 0 | 1 Allowance | 7,004.000 100 | 7,004 2010 | 16 0 | 2026 | 14 | no |
| Plumbing - Piping Retrofit Allowance | 80 | 0 | 1 Allowance | 2,575.000 100 | 2,575 2007 | 4 2 | 2013 | П | 00 |
| Roofing Replacement | 20 | 0 | 1 Allowance | 15,862.000 100 | 15,862 2008 | 18 0 | 2026 | 14 | 00 |
| Security - Intercom System Remote Station | 70 | 0 | 1 Allowance | 1,236.000 100 | 1,236 1997 | 16 0 | 2013 | - | ou |
| Skylights | 100 | 0 | 1 Allowance | 463.500 100 | 464 2000 | 15 0 | 2015 | m | no |
| Tuck Point & Refurbish Brick Wall | 75 | 0 | 1 Allowance | 51,500.000 100 | 51,500 1978 | 30 10 | 2018 | 9 | 110 |
| Window Replacement Allowance | 70 | 0 | 1 Allowance | 7,914.520 100 | 7,915 2010 | 4 0 | 2014 | 2 | no |
| | | | | | | | | | |

February 27, 2012 THE GAYLE

| Year | Amount | Item Description |
|--|---------------|---|
| | | |
| 2013 | 7,957 | Boiler |
| | 4,456 | Flooring - Hallway Carpet |
| | 1,597 | Flooring - Stair Carpet |
| | 9,018 | Paint - Exterior Wood Window Frames/Trim |
| | 2,652 | Plumbing - Piping Retrofit Allowance |
| | 1,273 | Security - Intercom System Remote Station |
| | <u>26,952</u> | |
| 2014 | 1,748 | Paint - Exterior, Concrete Wall |
| | 8,397 | Window Replacement Allowance |
| | <u>10,145</u> | |
| 2015 | 506 | Skylights |
| | <u>506</u> | |
| 2016 | 2,666 | Paint - Exterior Entryway & Stairway |
| | 10,433 | Paint - Interior Common Areas |
| | <u>13,100</u> | |
| 2017 | 2,985 | Plumbing - Piping Retrofit Allowance |
| 1.0000000000000000000000000000000000000 | <u>2,985</u> | |
| 2018 | 984 | Fire Extinguisher Cabinets |
| and the second of the second o | 61,494 | Tuck Point & Refurbish Brick Wall |
| | 9,450 | Window Replacement Allowance |
| | 36,896 | Electrical Service & Wiring Allowance |
| | 108,824 | |
| 2020 | 652 | Lighting - Exterior Fixtures |
| *** * ******************************** | <u>652</u> | |
| | | |

February 27, 2012

THE GAYLE

| Year | Amount | Item Description |
|------|------------------------|---|
| 2021 | 5,644 | Flooring - Hallway Carpet |
| | 2,023 | Flooring - Stair Carpet |
| | 3,360 | Plumbing - Piping Retrofit Allowance |
| | <u>11,027</u> | |
| | • | |
| 2022 | 10,636 | Window Replacement Allowance |
| | <u>10,636</u> | |
| | | |
| 2023 | 1,069 | Mailboxes - Apartment Style, Wall Units |
| | 3,279 | Paint - Exterior Entryway & Stairway |
| | 12,119 | Paint - Exterior Wood Window Frames/Trim |
| | 12,832 | Paint - Interior Common Areas |
| | <u>29,299</u> | |
| | | |
| 2024 | 2,350 | Paint - Exterior, Concrete Wall |
| | <u>2,350</u> | |
| | | |
| 2025 | 15,126 | Balcony/Landing/Railing Allowance |
| | 2,042 | Lighting - Interior Common Fixtures |
| | 3,781 | Plumbing - Piping Retrofit Allowance |
| | <u>20,949</u> | |
| 2026 | | |
| 2026 | 10,594 | Plumbing - Hot Water Tank |
| | 23,993 | Roofing Replacement |
| | 11,971 | Window Replacement Allowance |
| | <u>46,558</u> | |
| 2029 | 7,150 | Flooring - Hallway Carpet |
| | 2,562 | Flooring - Stair Carpet |
| | 4,256 | Plumbing - Piping Retrofit Allowance |
| | 2,043 | |
| | 2,043 <u>16,011</u> | Security - Intercom System Remote Station |
| | 10.011 | |

February 27, 2012

THE GAYLE

| Year | Amount | Item Description |
|----------------------|---------------|--|
| 1 | | |
| 2030 | 2,104 | Lighting - Emergency Backup & Exit |
| | 4,033 | Paint - Exterior Entryway & Stairway |
| | 15,782 | Paint - Interior Common Areas |
| | 789 | Skylights |
| | 13,474 | Window Replacement Allowance |
| | <u>36,182</u> | |
| 2033 | 16,287 | Paint - Exterior Wood Window Frames/Trim |
| • | 4,790 | Plumbing - Piping Retrofit Allowance |
| | <u>21,077</u> | |
| 2034 | 3,158 | Paint - Exterior, Concrete Wall |
| | 15,165 | Window Replacement Allowance |
| | <u>18,323</u> | |
| 2037 | 9,058 | Flooring - Hallway Carpet |
| | 3,246 | Flooring - Stair Carpet |
| | 4,960 | Paint - Exterior Entryway & Stairway |
| | 19,409 | Paint - Interior Common Areas |
| | 5,391 | Plumbing - Piping Retrofit Allowance |
| | 42,064 | |
| 2038 | 1,777 | Fire Extinguisher Cabinets |
| | 17,068 | Window Replacement Allowance |
| | <u>18,845</u> | |
| 2040 | 23,566 | Balcony/Landing/Railing Allowance |
| North Control (1997) | 23,566 | |
| 2041 | 6,068 | Plumbing - Piping Retrofit Allowance |
| eles es es salvas | <u>6,068</u> | |

February 27, 2012

THE GAYLE

Year

Amount

Item Description

Total:

466,122

Funding Plan Summary (Cash Flow)

February 27, 2012 THE GAYLE

| | | Unadjusted | Inflation | Contrib | | | | | Inflation | |
|-------------|---------------|----------------|------------------|----------|----------|---------------------|----------------|------------------|--------------|---------------------|
| | Percent | Ideal | Adjusted | Increase | Starting | Annual | Interest | Tax | Adjusted | Unadjusted |
| <u>Year</u> | <u>Funded</u> | <u>Balance</u> | <u>Ideal Bal</u> | Rate | Balance | Contribution | Income | <u>Liability</u> | Expenditures | Expenditures |
| | | | | | | | | | | |
| 2012 | 14% | 115,705 | 115,705 | 0.00% | 16,403 | 10,956 | 2 | 0 | 0 | 0 |
| 2013 | 21% | 125,527 | 129,293 | 0.00% | 27,361 | 10,956 | 1 | 0 | (26,952) | (26,167) |
| 2014 | 10% | 109,543 | 116,214 | 0.00% | 11,366 | 10,956 | 1 | 0 | (10,145) | (9,563) |
| 2015 | 10% | 110,164 | 120,379 | 0.00% | 12,177 | 10,956 | 2 | 0 | (506) | (464) |
| 2016 | 17% | 119,884 | 134,930 | 0.00% | 22,629 | 10,956 | 2 | 0 | (13,100) | (11,639) |
| 2017 | 15% | 118,428 | 137,290 | 0.00% | 20,486 | 10,956 | 2 | 0 | (2,985) | (2,575) |
| 2018 | 19% | 126,036 | 150,494 | 0.00% | 28,460 | 10,956 | -7 | 0 | (108,824) | (91,138) |
| 2019 | -124% | 45,513 | 55,975 | 0.00% | -69,416 | 10,956 | -6 | 0 | 0 | 0 |
| 2020 | -82% | 56,129 | 71,102 | 0.00% | -58,467 | 10,956 | -5 | 0 | (652) | (515) |
| 2021 | -56% | 66,229 | 86,414 | 0.00% | -48,168 | 10,956 | -5 | 0 | (11,027) | (8,451) |
| 2022 | -52% | 68,393 | 91,915 | 0.00% | -48,244 | 10,956 | -5 | 0 | (10,636) | (7,915) |
| 2023 | -49% | 71,094 | 98,411 | 0.00% | -47,930 | 10,956 | -7 | 0 | (29,299) | (21,167) |
| 2024 | -77% | 60,544 | 86,321 | 0.00% | -66,281 | 10,956 | -6 | 0 | (2,350) | (1,648) |
| 2025 | -57% | 69,511 | 102,079 | 0.00% | -57,681 | 10,956 | -7 | 0 | (20,949) | (14,266) |
| 2026 | -68% | 65,86 1 | 99,621 | 0.00% | -67,681 | 10,956 | - 11 | 0 | (46,558) | (30,781) |
| 2027 | -145% | 45,696 | 71,193 | 0.00% | -103,295 | 10,956 | -10 | 0 | 0 | 0 |
| 2028 | -102% | 56,312 | 90,364 | 0.00% | -92,348 | 10,956 | - 9 | 0 | 0 | 0 |
| 2029 | -74% | 66,927 | 110,620 | 0.00% | -81,401 | 10,956 | -9 | 0 | (16,011) | (9,687) |
| 2030 | -75% | 67,856 | 115,520 | 0.00% | -86,466 | 10,956 | -12 | 0 | (36,182) | (21,253) |
| 2031 | -111% | 57,218 | 100,332 | 0.00% | -111,703 | 10,956 | -11 | 0 | 0 | 0 |
| 2032 | -82% | 67,834 | 122,515 | 0.00% | -100,758 | 10,956 | -10 | 0 | 0 | 0 |
| 2033 | -62% | 78,449 | 145,939 | 0.00% | -89,811 | 10,956 | -11 | 0 | (21,077) | (11,330) |
| 2034 | -67% | 77,735 | 148,948 | 0.00% | -99,943 | 1 0,9 56 | -11 | 0 | (18,323) | (9,563) |
| 2035 | -69% | 78,788 | 155,494 | 0.00% | -107,321 | 10,956 | -10 | 0 | 0 | 0. |
| 2036 | -53% | 89,403 | 181,738 | 0.00% | -96,375 | 10,956 | -9 | 0 | 0 | 0 |
| 2037 | -41% | 100,019 | 209,417 | 0.00% | -85,428 | 10,956 | -12 | 0 | (42,064) | (20,090) |
| 2038 | -60% | 90,544 | 195,267 | 0.00% | -116,549 | 10,956 | -13 | 0 | (18,845) | (8,739) |
| 2039 | 61%_ | 92,421 | 205,294 | 0.00% | -124,451 | 10,956 | -12 | 0 | 0 | 0 |
| 2040 | -48% | 103,037 | 235,740 | 0.00% | -113,507 | 10,956 | -13 | 0 | (23,566) | (10,300) |
| 2041 | -52% | 103,352 | 243,556 | 0.00% | -126,130 | 10,956 | -13 | 0 | (6,068) | (2,575) |
| Total | | | | | | 328,680 | -216 | 0 | (466,122) | (319,823) |
| Avera | ıge | | | | -62,016 | 10,956 | - 7 | 0 | (15,537) | (10,661) |
| Maxir | num | | 243,556 | | 28,460 | | 2 | 0 | (108,824) | (91,138) |
| Minin | | * | 55,975 | | -126,130 | | -13 | 0 | 0 | 0 |
| | | | | | | | | | | |

0.01% Investment Rate 0.00% Tax Rate 3.00% Inflation Rate 2012 Contributions
65.21 Monthly Per Unit
782.57 Annually Per Unit
913.00 Association Monthly

FULLY FUNDED AT END OF BUYR TERM

Funding Plan Summary (Cash Flow)

February 27, 2012 THE GAYLE

| | | | | ··· | | | | | | |
|--------------|---------------|----------------|------------------|----------|----------------|---------------------|----------|------------------|--------------|--------------|
| | | Unadjusted | Inflation | Contrib | | | | | Inflation | |
| | Percent | Ideal | Adjusted | Increase | Starting | Annual | Interest | Tax | Adjusted | Unadjusted |
| Year | <u>Funded</u> | <u>Balance</u> | <u>Ideal Bal</u> | Rate | <u>Balance</u> | Contribution | Income | <u>Liability</u> | Expenditures | Expenditures |
| | | | | | | | | | | |
| 2012 | | 115,705 | 115,705 | 1.00% | 16,403 | 20,500 | 3 | 0 | 0 | 0 |
| 2013 | 29% | 125,527 | 129,293 | 1.00% | 36,906 | 20,705 | 2 | 0 | (26,952) | (26,167) |
| 2014 | 26% | 109,543 | 116,214 | 1.00% | 30,661 | 20,912 | 3 | 0 | (10,145) | (9,563) |
| 2015 | 34% | 110,164 | 120,379 | 1.00% | 41,431 | 21,121 | 5 | 0 | (506) | (464) |
| 2016 | 46% | 119,884 | 134,930 | 1.00% | 62,051 | 21,332 | 6 | 0 | (13,100) | (11,639) |
| 2017 | 51% | 118,428 | 137,290 | 1.00% | 70,289 | 21,546 | 8 | 0 | (2,985) | (2,575) |
| 2018 | 59% | 126,036 | 150,494 | 1.00% | 88,858 | 21,761 | -1 | 0 | (108,824) | (91,138) |
| 2019 | 3% | 45,513 | 55,975 | 1.00% | 1,794 | 21,979 | 1 | 0 | 0 | 0 |
| 2020 | 33% | 56,129 | 71,102 | 1.00% | 23,774 | 22,199 | 3 | 0 | (652) | (515) |
| 2021 | 52% | 66,229 | 86,414 | 1.00% | 45,323 | 22,421 | 5 | 0 | (11,027) | (8,451) |
| 2022 | 62% | 68,393 | 91,915 | 1.00% | 56,722 | 22,645 | 6 | 0 | (10,636) | (7,915) |
| 2023 | 70% | 71,094 | 98,411 | 1.00% | 68,736 | 22,871 | 5 | 0 | (29,299) | (21,167) |
| 2024 | 72% | 60,544 | 86,321 | 1.00% | 62,313 | 23,100 | . 7 | 0 | (2,350) | (1,648) |
| 2025 | 81% | 69,511 | 102,079 | 1.00% | 83,070 | 23,331 | 7 | 0 | (20,949) | (14,266) |
| 2026 | 86% | 65,861 | 99,621 | 1.00% | 85,459 | 23,564 | 5 | 0 | (46,558) | (30,781) |
| 2027 | 88% | 45,696 | 71,193 | 1.00% | 62,470 | 23,800 | 7 | 0 | 0 | 0 |
| 2028 | 95% | 56,312 | 90,364 | 1.00% | 86,277 | 24,038 | 10 | 0 | 0 | 0 |
| 2029 | 100% | 66,927 | 110,620 | 1.00% | 110,325 | 24,278 | 11 | 0 | (16,011) | (9,687) |
| 2030 | 103% | 67,856 | 115,520 | 1.00% | 118,602 | 24,521 | 9 | 0 | (36,182) | (21,253) |
| 2031 | 107% | 57,218 | 100,332 | 1.00% | 106,951 | 24,766 | 12 | 0 | 0 | 0 |
| 2032 | 108% | 67,834 | 122,515 | 1.00% | 131,729 | 25,014 | 14 | 0 | ō | 0 |
| 2033 | 107% | 78,449 | 145,939 | 1.00% | 156,757 | 25,264 | 15 | 0 | (21,077) | (11,330) |
| 2034 | 108% | 77,735 | 148,948 | 1.00% | 160,959 | 25,517 | 16 | 0 | (18,323) | (9,563) |
| 2035 | 108% | 78,788 | 155,494 | 1.00% | 168,169 | 25,772 | 18 | 0 | 0 | 0 |
| 2036 | 107% | 89,403 | 181,738 | 1.00% | 193,959 | 26,030 | 21 | 0 | 0 | 0 |
| 2037 | 105% | 100,019 | 209,417 | 1.00% | 220,009 | 26,290 | 19 | 0 | (42,064) | (20,090) |
| 2038 | 105% | 90,544 | 195,267 | 1.00% | 204,254 | 26,553 | 20 | 0 | (18,845) | (8,739) |
| 2039 | 103% | 92,421 | 205,294 | 1.00% | 211,981 | 26,818 | 23 | 0 | 0 | 0 |
| 2040 | 101% | 103,037 | 235,740 | 1.00% | 238,822 | 27,086 | 23 | 0 | (23,566) | (10,300) |
| 204 1 | 100% | 103,352 | 243,556 | 1.00% | 242,365 | 27,357 | 25 | 0 | (6,068) | (2,575) |
| Total | | | | | | 713,090 | 308 | 0 | (466,122) | (319,823) |
| Avera | ige | | | | 106,247 | 23,770 | 10 | 0 | (15,537) | (10,661) |
| Maxi | mum | | 243,556 | | 242,365 | - | | | - | |
| Minir | | | 55,975 | | 1,794 | | 25 -1 | <u>0</u> 0 | (108,824) | (91,138) |
| | | | ك الروك ك | • | 1,/24 | | -1 | U | 0 | 0 |

0.01% Investment Rate 0.00% Tax Rate 3.00% Inflation Rate

2012 Contributions

122.02 Monthly Per Unit 1,464.29 Annually Per Unit

1,708.33 Association Monthly

Funding Plan Summary (Cash Flow)

February 27, 2012 THE GAYLE

| | | Unadjusted | Inflation | | | | | | Inflation | |
|-------|---------------|------------|-----------|--------------|----------|--------------|---------------|-----------|--------------|---------------------|
| | Percent | Ideal | Adjusted | | Starting | Annual | Interest | Tax | Adjusted | Unadjusted |
| Year | <u>Funded</u> | Balance | Ideal Bal | Rate | Balance | Contribution | <u>Income</u> | Liability | Expenditures | Expenditures |
| | | ٠ | | | | | | | | |
| 2012 | | 115,705 | 115,705 | 0.00% | 16,403 | 21,016 | 3 | 0 | 0 | 0 |
| 2013 | | 125,527 | 129,293 | 0.00% | 37,422 | 21,016 | 2 | 0 | (26,952) | (26,167) |
| 2014 | 27% | 109,543 | 116,214 | 0.00% | 31,488 | 21,016 | 3 | 0 | (10,145) | (9,563) |
| 2015 | | 110,164 | 120,379 | 0.00% | 42,362 | 21,016 | 5 | 0 | (506) | (464) |
| 2016 | 47% | 119,884 | 134,930 | 0.00% | 62,877 | 21,016 | 6 | . 0 | (13,100) | (11,639) |
| 2017 | 52% | 118,428 | 137,290 | 0.00% | 70,799 | 21,016 | 8 | 0 | (2,985) | (2,575) |
| 2018 | 59% | 126,036 | 150,494 | 0.00% | 88,838 | 21,016 | -1 | 0 | (108,824) | (91,138) |
| 2019 | 2% | 45,513 | 55,975 | 0.00% | 1,029 | 21,016 | 1 | 0 | 0 | 0 |
| 2020 | 31% | 56,129 | 71,102 | 0.00% | 22,046 | 21,016 | 3 | 0 | (652) | (515) |
| 2021 | 49% | 66,229 | 86,414 | 0.00% | 42,412 | 21,016 | 4 | 0 | (11,027) | (8,451) |
| 2022 | 57% | 68,393 | 91,915 | 0.00% | 52,406 | 21,016 | 5 | . 0 | (10,636) | (7,915) |
| 2023 | 64% | 71,094 | 98,411 | 0.00% | 62,791 | 21,016 | 4 | 0 | (29,299) | (21,167) |
| 2024 | 63% | 60,544 | 86,321 | 0.00% | 54,512 | 21,016 | 6 | 0 | (2,350) | (1,648) |
| 2025 | 72% | 69,511 | 102,079 | 0.00% | 73,184 | 21,016 | 6 | 0 | (20,949) | (14,266) |
| 2026 | 74% | 65,861 | 99,621 | 0.00% | 73,257 | 21,016 | 4 | 0 | (46,558) | (30,781) |
| 2027 | 67% | 45,696 | 71,193 | 0.00% | 47,719 | 21,016 | 6 | 0 | 0 | 0 |
| 2028 | 76% | 56,312 | 90,364 | 0.00% | 68,740 | 21,016 | 8 | 0 | 0 | 0 |
| 2029 | 81% | 66,927 | 110,620 | 0.00% | 89,764 | 21,016 | 8 | 0 | (16,011) | (9,687) |
| 2030 | 82% | 67,856 | 115,520 | 0.00% | 94,777 | 21,016 | 7 | 0 | (36,182) | (21,253) |
| 2031 | 79% | 57,218 | 100,332 | 0.00% | 79,618 | 21,016 | 9 | 0 | 0 | 0 |
| 2032 | 82% | 67,834 | 122,515 | 0.00% | 100,643 | 21,016 | 11 | 0 | ō | 0 |
| 2033 | 83% | 78,449 | 145,939 | 0.00% | 121,671 | 21,016 | 11 | . 0 | (21,077) | (11,330) |
| 2034 | 82% | 77,735 | 148,948 | 0.00% | 121,621 | 21,016 | 11 | 0 | (18,323) | (9,563) |
| 2035 | 80% | 78,788 | 155,494 | 0.00% | 124,325 | 21,016 | 13 | 0 | 0 | 0 |
| 2036 | 80% | 89,403 | 181,738 | 0.00% | 145,355 | 21,016 | 16 | 0 | 0 | 0 |
| 2037 | 79% | 100,019 | 209,417 | 0.00% | 166,386 | 21,016 | 13 | 0 | (42,064) | (20,090) |
| 2038 | 74% | 90,544 | 195,267 | 0.00% | 145,351 | 21,016 | 14 | 0 | (18,845) | (8,739) |
| 2039 | 72% | 92,421 | 205,294 | 0.00% | 147,536 | 21,016 | 16 | 0 | О | 0 |
| 2040 | 72% | 103,037 | 235,740 | 0.00% | 168,567 | 21,016 | 16 | 0 | (23,566) | (10,300) |
| 2041 | 68% | 103,352 | 243,556 | 0.00% | 166,033 | 21,016 | 17 | 0 | (6,068) | (2,575) |
| Total | | | | | | 630,480 | 237 | 0 | (466,122) | (319,823) |
| Aver | age | | | | 83,998 | 21,016 | 8 | 0 | (15,537) | (10,661) |
| Maxi | mum | -~ | 243,556 | ~ - = | 168,567 | | 17 | 0 | (108,824) | (91,138) |
| Mini | mum | | 55,975 | | 1,029 | | -1 | 0 | 0 | 0 |

0.01% Investment Rate 0.00% Tax Rate 3.00% Inflation Rate 2012 Contributions
125.10 Monthly Per Unit

1,501.14 Annually Per Unit 1,751.33 Association Monthly

Funding Plan Summary (Cash Flow)

February 27, 2012 THE GAYLE

| | | Unadjusted | Inflation | Contrib | | | | <u></u> | Inflation | |
|-------|---------|------------|-----------|----------|----------------|---------------------|---------------|------------------|--------------|--------------|
| | Percent | Ideal | Adjusted | Increase | Starting | Annual | Interest | Tax | Adjusted | Unadjusted |
| Year | Funded | Balance | Ideal Bal | Rate | <u>Balance</u> | <u>Contribution</u> | <u>Income</u> | <u>Liability</u> | Expenditures | Expenditures |
| | | | | | | | | | | |
| 2012 | 14% | 115,705 | 115,705 | 0.00% | 16,403 | 21,981 | 3 | 0 | 0 | 0 |
| 2013 | 30% | 125,527 | 129,293 | 0.00% | 38,387 | 21,981 | 2 | 0 | (26,952) | (26,167) |
| 2014 | 29% | 109,543 | 116,214 | 0.00% | 33,418 | 21,981 | 3 | 0 | (10,145) | (9,563) |
| 2015 | 38% | 110,164 | 120,379 | 0.00% | 45,257 | 21,981 | 6 | 0 | (506) | (464) |
| 2016 | 49% | 119,884 | 134,930 | 0.00% | 66,737 | 21,981 | 6 | 0 | (13,100) | (11,639) |
| 2017 | 55% | 118,428 | 137,290 | 0.00% | 75,625 | 21,981 | 8 | 0 | (2,985) | (2,575) |
| 2018 | 63% | 126,036 | 150,494 | 0.00% | 94,629 | 21,981 | 0 | 0 | (108,824) | (91,138) |
| 2019 | 14% | 45,513 | 55,975 | 0.00% | 7,786 | 21,981 | 2 | 0 | 0 | 0 |
| 2020 | 42% | 56,129 | 71,102 | 0.00% | 29,769 | 21,981 | 4 | 0 | (652) | (515) |
| 2021 | 59% | 66,229 | 86,414 | 0.00% | 51,101 | 21,981 | 5 | 0 | (11,027) | (8,451) |
| 2022 | 68% | 68,393 | 91,915 | 0.00% | 62,061 | 21,981 | 6 | 0 | (10,636) | (7,915) |
| 2023 | 75% | 71,094 | 98,411 | 0.00% | 73,411 | 21,981 | 6 | 0 | (29,299) | (21,167) |
| 2024 | 77% | 60,544 | 86,321 | 0.00% | 66,099 | 21,981 | 7 | 0 | (2,350) | (1,648) |
| 2025 | 84% | 69,511 | 102,079 | 0.00% | 85,737 | 21,981 | 8 | 0 | (20,949) | (14,266) |
| 2026 | 87% | 65,861 | 99,621 | 0.00% | 86,777 | 21,981 | 5 | 0 | (46,558) | (30,781) |
| 2027 | 87% | 45,696 | 71,193 | 0.00% | 62,204 | 21,981 | 7 | 0 | 0 | 0 |
| 2028 | 93% | 56,312 | 90,364 | 0.00% | 84,193 | 21,981 | 10 | 0 | 0 | 0 |
| 2029 | 96% | 66,927 | 110,620 | 0.00% | 106,183 | 21,981 | 10 | 0 | (16,011) | (9,687) |
| 2030 | 97% | 67,856 | 115,520 | 0.00% | 112,163 | 21,981 | 9 | 0 | (36,182) | (21,253) |
| 2031 | 98% | 57,218 | 100,332 | 0.00% | 97,971 | 21,981 | 11 | 0 | 0 | 0 |
| 2032 | 98% | 67,834 | 122,515 | 0.00% | 119,963 | 21,981 | 13 | 0 | 0 | 0 |
| 2033 | 97% | 78,449 | 145,939 | 0.00% | 141,957 | 21,981 | 13 | 0 | (21,077) | (11,330) |
| 2034 | 96% | 77,735 | 148,948 | 0.00% | 142,874 | 21,981 | 14 | 0 | (18,323) | (9,563) |
| 2035 | 94% | 78,788 | 155,494 | 0.00% | 146,546 | 21,981 | 16 | 0 | 0 | 0 |
| 2036 | 93% | 89,403 | 181,738 | 0.00% | 168,542 | 21,981 | 18 | -0 | 0 | 0 |
| 2037 | 91% | 100,019 | 209,417 | 0.00% | 190,541 | 21,981 | 16 | 0 | (42,064) | (20,090) |
| 2038 | 87% | 90,544 | 195,267 | 0.00% | 170,474 | 21,981 | 16 | 0 | (18,845) | (8,739) |
| 2039 | 85% | 92,421 | 205,294 | 0.00% | 173,626 | 21,981 | 18 | 0 | 0 | 0 |
| 2040 | 83% | 103,037 | 235,740 | 0.00% | 195,625 | 21,981 | 18 | 0 | (23,566) | (10,300) |
| 2041 | 80% | 103,352 | 243,556 | 0.00% | 194,059 | 21,981 | 20 | 0 | (6,068) | (2,575) |
| Total | l | | | | | 659,430 | 280 | 0 | (466,122) | (319,823) |
| Aver | age | | | | 98,004 | 21,981 | 9 | 0 | (15,537) | (10,661) |
| | mum | | 243,556 | | 195,625 | | 20 | 0 | (108,824) | (91,138) |
| Mini | mum | | 55,975 | | 7,786 | | 0 | 0 | 0 | 0 |

0.01% Investment Rate 0.00% Tax Rate 3.00% Inflation Rate

130.84 Monthly Per Unit
1,570.07 Annually Per Unit
1,831.75 Association Monthly

Starting Fund Balance Distribution
AICPA Report
Graph – Ideal vs. Cash Flow Balances
Graph – Expenditures

Starting Balance Funds Distribution (Cash Flow)

February 27, 2012

Sorted by Group

THE GAYLE

| 1 cornary 27, 2012 | | | | | | | INE WAILE |
|---|-------------|------|---------|-----------|---------|---------|--------------|
| | Useful | Life | Year | Total | Ideal | Actual | 2012 |
| Item Description | <u>Life</u> | Left | Replace | Item Cost | Balance | Balance | Contribution |
| <u> 20 - Roofs</u> | | | | | | | |
| Roofing Replacement | 18 | 14 | 2026 | 15,862 | 3,525 | 0 | 363 |
| SubTotal 1 items | | | | 15,862 | 3,525 | 0 | 363 |
| 30 - Painting | | | | | | | |
| Paint - Exterior, Concrete Wall | 10 | 2 | 2014 | 1,648 | 1,318 | 0 | 264 |
| Paint - Exterior Entryway & Stairway | 7 | 4 | 2016 | 2,369 | 1,015 | 0 | 190 |
| Paint - Exterior Wood Window Frames/Trim | 10 | 1 | 2013 | 8,755 | 7,880 | 306 | 2,705 |
| Paint - Interior Common Areas | 7 | 4 | 2016 | 9,270 | 3,973 | 0 | 742 |
| SubTotal 4 items | | | | 22,042 | 14,186 | 306 | 3,901 |
| <u> 50 - Lights</u> | • | | | | | | |
| Lighting - Exterior Fixtures | 22 | 8 | 2020 | 515 | 328 | 0 | 21 |
| Lighting - Interior Common Fixtures | 25 | 13 | 2025 | 1,391 | 667 | 0 | 34 |
| Lighting - Emergency Backup & Exit | 30 | 18 | 2030 | 1,236 | 494 | 0 | 22 |
| SubTotal 3 items | | | | 3,142 | 1,490 | 0 | 77 |
| 70 - Buildings - Interior | | | | | | | |
| Fire Extinguisher Cabinets | 20 | 6 | 2018 | 824 | 577 | 0 | 44 |
| Flooring - Hallway Carpet | 8 | 1 | 2013 | 4,326 | 3,893 | 3,893 | 139 |
| Flooring - Stair Carpet | 8 | 1 | 2013 | 1,550 | 1,395 | 1,395 | 50 |
| Security - Intercom System Remote Station | 16 | 1 | 2013 | 1,236 | 1,159 | 1,159 | 25 |
| Window Replacement Allowance | 4 | 2 | 2014 | 7,915 | 3,957 | 0 | 1,267 |
| SubTotal 5 items | | | | 15,851 | 10,981 | 6,447 | 1,524 |
| 75 - Buildings - Exterior | | | | | | | |
| Balcony/Landing/Railing Allowance | 15 | 13 | 2025 | 10,300 | 1,373 | 0 | 254 |
| Tuck Point & Refurbish Brick Wall | 30 | 6 | 2018 | 51,500 | 43,775 | 0 | 2,748 |
| SubTotal 2 items | | | | 61,800 | 45,148 | 0 | 3,002 |
| 80 - Equipment | | | | | | | |
| Boiler | 35 | 1 | 2013 | 7,725 | 7,504 | 7,504 | 71 |
| Plumbing - Piping Retrofit Allowance | 4 | 1 | 2013 | 2,575 | 2,146 | 2,146 | 137 |
| Plumbing - Hot Water Tank | 16 | 14 | 2026 | 7,004 | 876 | 0 | 160 |
| Electrical Service & Wiring Allowance | 99 | 6 | 2018 | 30,900 | 29,046 | 0 | 1,649 |
| SubTotal 4 items | | | | 48,204 | 39,572 | 9,650 | 2,017 |

Starting Balance Funds Distribution (Cash Flow) Sorted by Group February 27, 2012 THE GAYLE Useful Life Year Total Ideal 2012 Actual **Item Description** Life Left Replace Item Cost **Balance** Balance Contribution 100 - Grounds Mailboxes - Apartment Style, Wall Units 25 11 2023 773 433 0 22 Skylights 15 3 2015 464 0 **37**1 49 SubTotal 2 items 1,236 803 0 72 Total 21 items 168,136 115,705 16,403 10,956

0.01% Investment Rate 0.00% Tax Rate 3.00% Inflation Rate

Ideally Funded - 14%

Supplementary Information on Future Major Repairs & Replacements (Cash Flow)

AICPA Report

February 27, 2012 THE GAYLE

| | Remaining | Current | | Components |
|----------------------|---------------|--------------|----------------|-------------|
| | Estimated | Estimated | FY12 | of Fund |
| | Useful | Replacement | Funding | Balance |
| Components | Lives (Years) | <u>Costs</u> | Requirement | End of FY11 |
| Roofs | 14 to 14 | 15,862 | 363 | 0 |
| Painting | 1 to 4 | 22,042 | 3 ,9 01 | 306 |
| Lights | 8 to 18 | 3,142 | 77 | 0 |
| Buildings - Interior | 1 to 6 | 15,851 | 1,524 | 6,447 |
| Buildings - Exterior | 6 to 13 | 61,800 | 3,002 | 0 |
| Equipment | 1 to 14 | 48,204 | 2,017 | 9,650 |
| Grounds | 3 to 11 | 1,236 | 72 | 0 |
| Total 21 items | | 168,136 | 10,956 | 16,403 |

Supplementary Information on Future Major Repairs & Replacements (Cash Flow)

AICPA Report

February 27, 2012 THE GAYLE

| | Remaining | Current | | Components |
|---|----------------------|-------------|------------|-------------|
| | Estimated | Estimated | FY12 | of Fund |
| | | Replacement | Funding | Balance |
| Components | Lives (Years) | Costs | _ | End of FY11 |
| 20 - Roofs | <u>===+==+,====,</u> | | | |
| Roofing Replacement | 14 | 15,862 | 363 | 0 |
| SubTotal 1 items | 14 to 14 | 15,862 | 363 | 0 |
| 80 - Painting | | | | |
| aint - Exterior Entryway & Stairway | 4 | 2,369 | 190 | 0 |
| aint - Exterior Wood Window Frames/Trim | 1 | 8,755 | 2,705 | 306 |
| aint - Exterior, Concrete Wall | 2 | 1,648 | 264 | 0 |
| aint - Interior Common Areas | 4 | 9,270 | 742 | 0 |
| ubTotal 4 items | 1 to 4 | 22,042 | 3,901 | 306 |
| 0 - Lights | | | | |
| ighting - Emergency Backup & Exit | 18 | 1,236 | 22 | 0 |
| ghting - Exterior Fixtures | 8 | 515 | 21 | 0 |
| ighting - Interior Common Fixtures | 13 | 1,391 | 34 | 0 |
| ubTotal 3 items | 8 to 18 | 3,142 | 77 | 0 |
| 0 - Buildings - Interior | | | | |
| re Extinguisher Cabinets | 6 | 824 | 44 | 0 |
| looring - Hallway Carpet | 1 | 4,326 | 139 | 3,893 |
| looring - Stair Carpet | 1 | 1,550 | 50 | 1,395 |
| ecurity - Intercom System Remote Station | 1 | 1,236 | 25 | 1,159 |
| Vindow Replacement Allowance | 2 | 7,915 | 1,267 | 0 |
| ubTotal 5 items | 1 to 6 | 15,851 | 1,524 | 6,447 |
| 5 - Buildings - Exterior | | | | |
| alcony/Landing/Railing Allowance | 13 | 10,300 | 254 | 0 |
| uck Point & Refurbish Brick Wall | 6 | 51,500 | 2,748 | 0 |
| bTotal 2 items | 6 to 13 | 61,800 | 3,002 | 0 |
| 0 - Equipment | | | | |
| | | | | |
| oiler lectrical Service & Wiring Allowance | 1 | 7,725 | 7 1 | 7,504 |

Supplementary Information on Future Major Repairs & Replacements (Cash Flow)

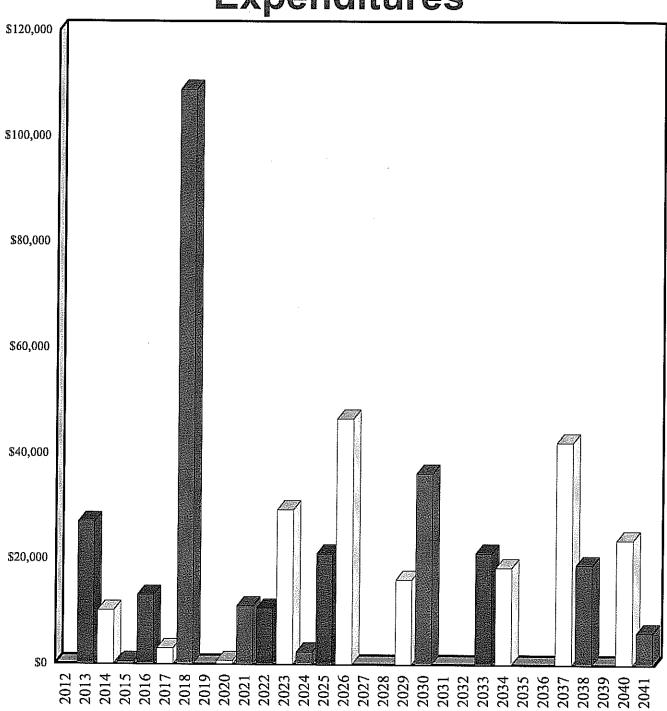
AICPA Report

February 27, 2012

THE GAYLE

| | | Remaining | Current | | Components |
|-------------------|-------------------------|---------------|-------------|-------------|-------------|
| | | Estimated | Estimated | FY12 | of Fund |
| | | Useful | Replacement | Funding | Balance |
| Components | | Lives (Years) | Costs | Requirement | End of FY11 |
| Plumbing - Hot W | /ater Tank | 14 | 7,004 | 160 | 0 |
| Plumbing - Piping | Retrofit Allowance | . 1 | 2,575 | 137 | 2,146 |
| SubTotal | 4 items | 1 to 14 | 48,204 | 2,017 | 9,650 |
| 100 - Grounds | | | | | |
| Mailboxes - Apart | tment Style, Wall Units | 11 | 773 | 22 | 0 |
| Skylights | | 3 | 464 | 49 | 0 |
| SubTotal | 2 items | 3 to 11 | 1,236 | 72 | 0 |
| Total | 21 items | | 168,136 | 10,956 | 16,403 |





Expenditures

Ideal vs. Cash Flow Balances

February 27, 2012

THE GAYLE

The basis to any reserve funding plan first starts with computing the ideal balance. The ideal balance is a benchmark against which the cash flow calculations can be compared. The formula for the ideal balance is:

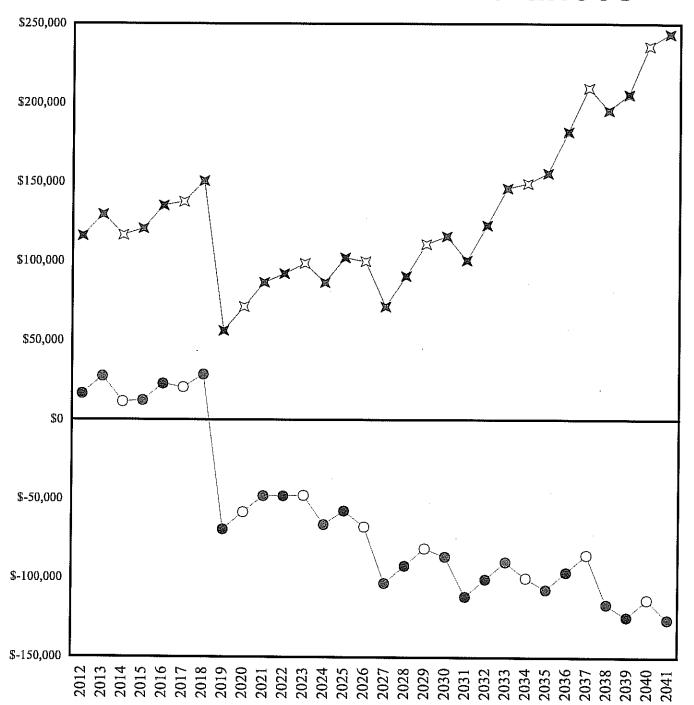
Ideal Balance = (Current Age / Useful Life) x Current Cost

Inflation and interest are also incorporated into this formula.

The Ideal vs. Cash Flow Balances Graph on the next page shows the cash flow balance in relationship to the "Ideal" balance. The spread between the annual cash flow and the "Ideal" is consistent.

This information is also presented in spread sheet form on the Funding Plan Summary page.

Ideal vs. Cash Flow Balances



✓ Ideal Balance



Component Inventory Worksheets/Photographs

| Worksheet February 27, 2012 | | | | | | Sorte | Sorted by Group THE GAYLE | roup YLE |
|--|---------------------|------------------------------|-------------------|--|------------------------|---|----------------------------|-----------------|
| Item Description | Sub- Group Group | Number Of Items Item Type | Item Cost. % | Total Year Useful Life Item Cost Built Life Adj | seful Life Life Adj | seful Life Year Life One Life Adj Replace Left Time? | Life Left I | One ime? |
| Roofing Replacement Comments: Roofing Replacement | 20 0 | 1 Allowance | 15,862.000 100 | 15,862 2008 | 18 0 | 2026 14 | 14 | по |
| *Useful Life Range* 1 | 10 - 20 year: | Ø | | | | | | |
| Budget to replace the roofing on | roofing on | an eighteen year cycle. | |);;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;; | ; ; ; ; ; | | ; ; ; | |
| Sub-Total I items | | | | | | | | |
| 30 - Painting Paint - Exterior, Concrete Wall Comments: Paint - Exterior, Concrete | 30 0 crete Wall | 1 Allowance | 1,648.000 100 | 1,648 2004 | 10 0 | 2014 | 2 | 110 |
| *Useful Life Range* 5 | - 12 years | | | | | | | |
| Budget to paint the ex | exterior concrete | crete on a ten year cycle. | | | | | | |
| Paint - Exterior Entryway & Stairway 30 Comments: Paint - Exterior Entryway & | 0 Stai | 1 Allowance | 2,369.000 100 | 2,369 2009 | 7 0 | 2016 | 4 | 110 |
| *Useful Life Range* 5 | - 12 years | | | | | | | |
| Budget to paint the exterior entryway | xterior ent | and stairway on a | seven year cycle | | | | | |
| Paint - Exterior Wood Window Frames/Trim 30 0 1 Comments: Paint - Exterior Wood Window Frames/Trim | 30 0 Window Fran | l Allowance | 8,755.000 100 | 8,755 2003 | 10 0 | 2013 | : : | ou uo |
| Allowance for necessary repairs, | ry repairs, | refurbishing, painting, ca | caulking on a ten | en year cycle | | | | |
| Paint - Interior Common Areas Comments: Paint - Interior Common Areas | | 1 Allowance | 9,270.000 100 | 9,270 2009 | 7 0 | 2016 | 4 | n0 |

| | CONTRACTOR | | | | | | |
|---|---|-----------------------|--|---|--|---------------------------|-------------|
| Worksheet February 27, 2012 | , 2012 | | | | Sorted TH | Sorted by Group THE GAYLE | g 3 |
| Item Description | Sub- Number Group Group Of Items Item Type | Item Cost 26 | Total Year Useful Life Item Cost Built Life Adj | seful Life Life Adi | eful Life Year Life One Life Adj Replace Left Time? | ife O | One ime? |
| | *Useful Life Range* 4 - 10 years | | | | | | |
| 1 | Budget to paint the interior common areas on a seven year cy | cycle. | | | | | |
| Sub-Total | 4 items | |)) 1 1 1 1 1 1 1 | E E I I I I I I I I I I I I I I I I I I | | | ; [|
| <u>50 - Lights</u> Lighting - Exterior Fixtures Comments: Light | ights g-Exterior Fixtures Comments: Lighting - Exterior Fixtures | 515.000 100 | 515 1998 | 22 0 | 2020 | ∞ | 110 |
| | *Useful Life Range* 15 - 25 years | | | | | | |
| 1 | Allowance to replace exterior lighting fixtures on a twenty- | twenty-two year cycle | le. | | | | |
| Lighting - Interior Comment | Lighting - Interior Common Fixtures 50 0 1 Allowance Comments: Lighting - Interior Common Fixtures | 1,390.500 100 | 1,391 2000 | 25 0 | 2025 | 13 1 | 110 |
| | *Useful Life Range* 15 - 30 years | | | | | | |
| # # # # # # # # # # # # # # # # # # # | Allowance to replace interior common area lighting fixtures | on a twenty-five | five year cycle. | le. | | | |
| Lighting - Emerge Comments | Lighting - Emergency Backup & Exit 50 0 1 Allowance Comments: Lighting - Emergency Backup & Exit | 1,236.000 100 | 1,236 2000 | 30 0 | 2030 | 18 | 110 |
| | *Useful Life Range* 15 - 30+ years | | | | | | |
| | Allowance to replace emergency backup lighting fixtures and | exit signage | on a thirty | year cy | cycle. | | |
| Sub-Total | 3 items | | | 1 1 1 1 1 | | # | : 1 |

| Worksheet February 27, 2012 | | T-VVC- | | | | Sorted by Group | rted by Group |
|---|------------------------------|---|---------------|--------------------------------------|------------------------------------|--|---------------|
| | | | | | | | |
| Sub- <u>Item Description</u> 70 - Buildings - Interior | Sub- Number roup Of Items | ıber e <u>ms</u> <u>Item Type</u> | Item Cost % | Total Year <u>Item Cost Built</u> | Year Useful Life Built Life Adj | eful Life Year Life One Life Adj Replace Left Time? | One Time? |
| Fire Extinguisher Cabinets Comments: Fire Extinguisher Cabinets | 0 | 1 Allowance | 824.000 100 | 824 1998 | 20 0 | 2018 6 | по |
| *Useful Life Range 15 - 30+ | 30+ years | | | | | | |
| Allowance to replace fire extinguisher | tinguishe | er cabinets on a twenty | year cycle. | | | | |
| Flooring - Hallway Carpet 70 Comments: Flooring - Hallway Carpet | 0 | 100 Square Yard | 43.260 100 | 4,326 2003 | 8 2 | 2013 1 | 100 |
| *Useful Life Range* 5 - 12 y | years | | | | | | |
| Budget to replace the wallway | Y carpeting | ng on an eight year cycle | .]e. | | | | |
| Flooring - Stair Carpet Comments: Flooring - Stair Carpet | 0 | 35 Square Yard | 44.290 100 | 1,550 2003 | 8 2 | 2013 1 | 110 |
| *Useful Life Range* 5 - 12 y | years | | | | | | |
| Budget to replace the stair | stair carpeting | ı on an eight year cycle | • | | | | |
| Security - Intercom System Remote Station 70 0 Comments: Security - Intercom System Remote | | 1 Allowance Station | 1,236.000 100 | 1,236 1997 | 16 0 | 2013 1 | Ou |
| *Useful Life Range* 8 - 20 y | years | | | | | | |
| Budget to replace the intercom | | system remote station on a si | sixteen year | cycle. | | | |
| Window Replacement Allowance Comments: Window Replacement Allowance | 0 | 1 Allowance | 7,914.520 100 | 7,915 2010 | 4 0 | 2014 2 | ou |
| Windows are at the end of their scheduled on a four year cycle. | | useful life. Allowance to replace the windows as necessary/desired, | place the w | indows as nec | essary/c | lesired, | |

| Worksheet February 27, 2012 | | | | Sorted by Group THE GAYLE |
|---|---|----------------|--|--|
| Item Description | Sub- Number Group Group Of Items Item Type | Item Cost % | Total Year Useful Life Item Cost Built – Life Adi | eful Life Year Life One Life Adi Replace Left Time? |
| Sub-Total 5 items | | | | |
| 75 - Buildings - Exterior Balcony/Landing/Railing Allowance Comments: Balcony/Landing/Railing | 75 0 1 Allowance | 16,300.000 100 | 10,300 2010 15 | 0 2025 13 по |
| Allowance to repair/reyear cycle. | repair/refurbish the balcony/landing and wood | railings as | necessary, scheduled | d on a fifteen |
| Tuck Point & Refurbish Brick Wall Comments: Tuck Point & Refurbisl | 75 0 1 Allowance Refurbish Brick Wall | 51,500.000 100 | 51,500 1978 30 10 | 0 2018 6 no |
| *Useful Life Range* The typical | he typical range is 25+ years. | | | |
| Budget to tuck point | and refurbish the exterior brick walls | on a thirty | year cycle. | |
| Sub-Total 2 items | | | | |
| 80 - Equipment Boiler Comments: Boiler | 80 0 1 Allowance | 7,725.000 100 | 7,725 1978 35 (| 0 2013 1 по |
| *Useful Life Range* 25 | 5 - 40 years | | | |
| Budget to replace/refurbish the | urbish the boiler at thirty-five years | • | | |
| Plumbing - Piping Retrofit Allowance 80 0 Comments: Plumbing - Piping Retrofit Allowance | 80 0 1 Allowance rofit Allowance | 2,575.000 100 | 2,575 2007 4 2 | 2 2013 1 no |
| Allowance for plumbing | for plumbing/piping repairs and replacements as n | necessary, sch | scheduled on a four year | ear cycle. |

| Worksheet February 27, 2012 | | 100. | | | | Sorted by Group THE GAYLE | Group AYLE |
|---|------------------------------|---|-------------------------------------|---|-----------------------------------|--|--------------------|
| <u>Item Description</u> Plumbing - Hot Water Tank Comments: Plumbing - Hot Water Tank | Sub- <u>Group</u> 0 0 | Number Of Items Item Type 1 Allowance | <u>Item Cost</u> % 7,004.000 100 | Total Year Useful Life <u>Item Cost Built</u> <u>Life Adj</u> 7,004 2010 16 0 | Jseful Life Life Adj I 16 0 | eful Life Year Life Life Adj Replace Left 16 0 2026 14 | One Time? no |
| *Useful Life Range* 10 | * 10 - 18 years | | | | | | |
| Budget to replace tl | to replace the common hot wa | water tank on a sixteen ye | year cycle. | | | | |
| Electrical Service & Wiring Allowance 80 0 Comments: Electrical Service & Wiring Allowance | 80 0 & Wiring Allowand | 1 Allowance | 30,900.000 100 | 30,900 1918 | 99 1 | 2018 6 | 0U |
| Allowance for electi | electrical service and | and wiring upgrades. | 1 | | | | |
| Sub-Total 4 items | | | | | | | |
| 100 - Grounds | | | | | | | |
| Mailboxes - Apartment Style, Wall Units 100 Comments: Mailboxes - Apartment Style, | 0 Wall | 1 Allowance Units | 772.500 100 | 773 1998 | 25 0 | 2023 11 | по |
| *Useful Life Range | 14 - 30 years | | | | | | |
| Budget to replace th | replace the mailboxes on | a twenty-five year cycle | .• | | | | |
| Skylights Comments: Skylights | 100 0 | 1 Allowance | 463.500 100 | 464 2000 | 15 0 | 2015 3 | 110 |
| *Useful Life Range* 10 | 10 - 25 years | | | | | | |
| Budg | he skylights on a | i fifteen year cycle. | | | | | |
| Sub-Total 2 items | | | | 1 | 1 1 1 1 | 1 1 1 1 1 1 | F |
| | | | | | | | |

| Sorted by Group THE GAYLE | Total Year Useful Life Year Life One Item Cost % Item Cost Built Life Adj Replace Left Time? |
|--------------------------------|--|
| | Number Of Items Item Type |
| | Sub- Group Group |
| Worksheet February 27, 2012 | Item Description Total 21 items |